

## **Historic, Archive Document**

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THE WHOLESALE NURSERIES

— of —

Jackson & Perkins Company

Newark, Wayne County, (Near Rochester) New York



TRADE PRICE LIST

FALL 1913

SPRING 1914



Not "Made in Holland"

A Block of the famous Newark-grown Roses



# Terms and Conditions of Sale

This list cancels all previous quotations.

**PRICES.** The prices named in this list are based upon present market conditions, and are subject to change without notice. We invite correspondence with prospective buyers, and shall be pleased to quote special prices on want lists calling for larger quantities than are named herein. On the other hand, these are *wholesale prices* and are applicable only to *wholesale* quantities; in no case will we fill retail orders, even though from nurserymen, at these prices. All orders must be made up in 10's or multiples of 10. Otherwise we reserve the right to decline them or to fill the orders at prices consistent with the quantity ordered.

**PACKING.** Will be done with every care, and always with the destination of the shipment in mind; we send Roses, Perennials, and other stock to the extreme South and to Pacific Coast points and very rarely have any loss in transit, owing to superior packing.

**BOXES AND BALES** will be charged for at *actual cost of materials used*. We make no charge for packing or for delivery to the railroad stations. We invite comparison of our charges with what others ask for the same sized boxes. Ours cost:

10 ft. x 10 in. x 12 in.....	\$1.10	6 ft. x 20 in. x 20 in.....	\$1.10
10 ft. x 14 in. x 16 in.....	1.30	6 ft. x 22 in. x 22 in.....	1.25
10 ft. x 18 in. x 18 in.....	1.70	6 ft. x 24 in. x 24 in.....	1.40
10 ft. x 20 in. x 20 in.....	1.80	6 ft. x 26 in. x 26 in.....	1.50
10 ft. x 22 in. x 22 in.....	1.90	6 ft. x 28 in. x 28 in.....	1.60
10 ft. x 24 in. x 24 in.....	2.00	12 ft. x 26 in. x 26 in.....	2.50
10 ft. x 26 in. x 26 in.....	2.10	12 ft. x 28 in. x 28 in.....	2.75
10 ft. x 28 in. x 28 in.....	2.25		

**SHIPPING.** We have the NEW YORK CENTRAL, the WEST SHORE, and the PENNSYLVANIA RAILROADS, and the AMERICAN, ADAMS, NATIONAL and WELLS FARGO EXPRESS, enabling us to ship in any direction over trunk lines. *All shipments travel at the risk and cost of the purchaser.*

**TERMS.** Usual terms to those of established credit or whose responsibility is *known to us*. Cash, security, or satisfactory references required of unknown parties.

All agreements and contracts are made subject to crop losses through unavoidable causes.

**GUARANTY.** We use every precaution to have all our stock true to label, and should any prove not to be so, we will replace it without charge or refund the purchase price, but all orders are accepted by us upon the mutual agreement between purchaser and ourselves, that we shall not be responsible for other damages.

**CLAIMS.** For any cause, must be made promptly on receipt of goods. Any stock that is not exactly as represented, may be returned to us immediately on arrival, and we will cheerfully and without question, credit back the unsatisfactory plants, or send others; but we will not entertain claims made after goods have been once accepted, or when report is not made within six days after arrival of the stock.

**INSPECTION AND FUMIGATION.** Certificate will be furnished with every shipment, and when required stock will be fumigated.

**SPECIAL NOTICE.** Correspondents are requested to use their printed business letter-heads. We do not quote prices to retail buyers nor sell to planters; we have *no retail trade* of our own, and sell *to the trade only*; in justice to our *only* customers, the Nurserymen, Florists, and large dealers who do their own packing, we use every effort to limit the distribution of trade prices to those we know to be entitled to receive them. *Use printed stationery.*

**LOCATION.** We are located thirty miles east of Rochester, N. Y., and cordially invite a visit and inspection of our establishment.

Respectfully,

JACKSON & PERKINS COMPANY.

Newark, New York, September 12, 1913.





The Kind of Roses We Grow at Newark.

## Roses

ROSE-GROWING continues to be our LEADING SPECIALTY. Newark roses have a reputation the country over as is evidenced by the large florists' trade we have built up during the past few years. Florists require, and will accept, nothing but the very best plants that can be grown. That is the kind we have been producing and they have made "J. & P." roses the standard. Our usual large stocks for the present season.

Having no retail trade of our own, sending out neither catalogs, nor agents, and selling nothing to planters, our ONLY customers—the Nurserymen and Florists—can expect the best we can grow.

### b Budded Plants

### o Own Root Plants

NOTE—When shipment is required so early in the fall as to make stripping necessary, an extra charge will be made of 1c each for Ramblers and Climbers, and ½c each for other roses.

GRADES—For fall delivery, we offer only No. 1; in the Spring, we can supply Medium Grade plants at 30 per cent and No. 2 at 50 per cent off these prices.

### Ramblers and Climbers

The price is by the hundred. Special prices on large quantities. Two years No. 1, except as noted.

Per 100		Per 100	
o	ADRIAN REVERSCHON, a good pink Rambler from Lambert	o	EXCELSA (Red Dorothy Perkins)
o	AMERICAN PILLAR, pink, single	bo	FLOWER OF FAIRFIELD (Everblooming Crimson Rambler)
o	BALTIMORE BELLE, blush	o	GEHEIMRAT DR. MITTWEG, an ever-blooming red Climber from Lambert, seedling of Baby Rambler, X Trier
b	BIRDIE BLY, carmine	o	GOLDFINCH, yellow
bo	CLIMBING AMERICAN BEAUTY, red	o	HIAWATHA, crimson, single
bo	CLIMBING BABY RAMBLER	o	MME. GHYS, mauve
bo	CLIMBING MRS. CUTBUSH, pink	bo	MISS G. MESSMAN (Climbing Baby Rambler)
bo	CRIMSON RAMBLER	o	MRS. FLIGHT, pink with white center
o	DOROTHY PERKINS, shell pink	o	ORIOLE, yellow
o	EXCELLENZ KUNTZE, a new yellow climber from Lambert		

We cannot undertake to supply long and much assorted list of stock calling for only small quantities of each kind, save at an advance of 10 to 20 per cent above our printed rates.



## ROSES—Continued

	Per 100
o PHILADELPHIA, crimson .....	\$10.00
o QUEEN OF THE PRAIRIES, red.....	7.00
o TAUSENDSCHON, pink .....	15.00
o TRIER, yellow cream.....	8.00
o VEILCHENBLAU, violet blue.....	8.00
o WHITE DOROTHY PERKINS.....	8.00
o WICHURIANA, (Type) .....	10.00
o YELLOW RAMBLER .....	7.00

## Tea, Hybrid Tea and Everblooming Roses

\$15 the hundred, except as noted

o ALSTERUFER, a fine crimson bedder.	b KILLARNEY, pink, \$12.
b ANTOINE REVOIRE, rosy-flesh, border of carmine.	b KILLARNEY QUEEN, pink.
b BLANC DOUBLE DE COUBERT, pure white, double Rugosa.	b LADY HILLINGDON, yellow.
o BRIDE, white.	b LA FRANCE, pink.
o BRIDESMAID, pink.	b LYON-ROSE, yellow.
b CHATEAU DES CLOS VOU-GEOT, rich claret.	b MME. CAROLINE TESTOUT, pink.
o CLOTHILDE SOUPERT, ivory-white.	bo MAMAN COCHET, pink.
b DUCHESS OF ALBANY (Red La France).	bo MISS GENEVIEVE CLARK, a clear rosy pink; compact, bushy habit—an ideal pot rose, and for bedding, better than Hermosa.
b ETOILE DE FRANCE, brilliant crimson.	b MRS. AARON WARD, Indian yellow, washed with salmon-rose.
b EDWARD MAWLEY, best red.	b MY MARYLAND, pink.
b FRAU KARL DRUSCHKI, white, \$10.	b RADIANCE, carmine-rose.
b GRUSS AN TEPLITZ, scarlet, \$12.	b RAYON d'OR, yellow, \$20.
b HERMOSA, pink.	b RICHMOND, scarlet-crimson.
b HELEN GOULD, rosy-pink.	b SOUVENIR DE PIERRE NOTTING, canary yellow.
b HELEN STUART, red.	b SOUVENIR DE LA MALMAISON, rich flesh color.
b KAISERIN AUGUSTA VICTORIA, white.	bo WHITE COCHET.
	b WHITE KILLARNEY.
	b W. R. SMITH, blush-pink.



CLIMBING AMERICAN BEAUTY. The illustration is from a PHOTOGRAPH of a plant in the grounds of the introducers.

## Moss Roses, \$10 the hundred

b BLANCHE MOREAU, white	b CRESTED MOSS, dark-pink	bo PRINCESS ADELAIDE, pink
bo CRIMSON GLOBE, crimson	b GRACILIS, deep pink	b SALET, rose-pink

## Dwarf Polyantha, or Baby Roses, \$15 the hundred, except as noted

o ANNY MULLER, pink.	bo JESSIE, scarlet Baby Rambler.
o BABY DOROTHY, pink.	o MRS. CUTBUSH, pink.
bo BABY RAMBLER, crimson.	b ORLEANS, red.
BABY TAUSENDSCHON, \$18.	o WHITE BABY RAMBLER.
b ERNA TESCHENDORFF, carmine-red, \$18.	o YELLOW BABY RAMBLER, \$20.

We own the entire stock, having bought the variety outright from

Peter Lambert, the originator; the name is registered and protected, and we hold the entire stock. We now introduce this distinct novelty at a price that is extremely low. We have a large and fine stock.

## Hybrid Perpetual and Miscellaneous Roses, \$12 the hundred, except as noted

b ALFRED COLOMB, crimson.	b EUGENE FURST, dark crimson.	b GEN. JACQUEMINOT, crimson.
b AMERICAN BEAUTY, red.	b FISHER HOLMES, crimson.	bo GEN. WASHINGTON, crimson.
b AMELIE GRAVEREAUX, Hybrid Rugosa, red, double.	o FRANCOIS LEVET, cherry rose.	b GLOIRE DE MARGOTTIN, red.
b ANNE DE DIESBACH, pink.		
b BARON DE BONSTETTIN, maroon.		
b BARON DE ST. ALBE, red, strong grower.		
b BLACK PRINCE, dark, like Bonstettin.		
o CAPRICE, white and pink striped.		
o CAROLINE MARNIESSE, white everblooming.		
b CLIO, flesh colored.		
bo CONRAD F. MEYER, Hybrid Rugosa, silvery pink.		
b COQUETTE DES ALPS, white.		
bo COQUETTE DES BLANCHES, white.		
b DUKE OF EDINBURG, very bright vermilion.		
b EARL OF DUFFERIN, crimson.		
b ECLAIR, almost scarlet.		



THE YELLOW BABY RAMBLER. Now offered for the first time.

This list is intended for the trade only, and the prices given will be applied only when the quantities required are such as to entitle the purchaser to wholesale rates.



ROSES—Continued



PAUL'S GOLDFINCH. A variety of strong growth, blooming freely—a REAL Yellow Rambler.

MRS. THEODORE ROOSEVELT.  
MAGNA CHARTA, pink.

- |  |   |
|--|---|
| b GLOIRE LYONNAISE, cream.                 | b MARY HARTMAN, crimson, strong grower.         |
| b HANSA, Rugosa, red.                      | b MRS. CLEVELAND, pink.                         |
| b HARRISON'S YELLOW.                       | b MRS. JOHN LAING, pink.                        |
| b HUGH DICKSON, crimson.                   | b MRS. R. G. S. CRAWFORD, rosy-pink.            |
| b JOHN HOPPER, rose.                       | b MARSHALL P. WILDER, scarlet-crimson.          |
| bo J. B. CLARK, crimson.                   | b NOVA ZEMBLA, Hybrid Rugosa, flesh-white.      |
| b MME. GABRIEL LUIZET, rose.               | b OAKMONT, flesh-pink.                          |
| bo MME. GEORGES BRUANT, Rugosa, white.     | b PAUL NEYRON, pink.                            |
| b MME. L. VILLEMINOT, Hybrid Rugosa, pink. | b PERSIAN YELLOW.                               |
| o MME. PLANTIER, white.                    | b PRINCE CAMILLE DE ROHAN, crimson.             |
| b MARCHIONESS OF DUFFERIN, rosy-pink.      | b ROSEARIE DE L'HAY, Hybrid Rugosa, violet-red. |
| b MARCHIONESS OF LORNE, crimson.           | b SOLIEL D'OR, yellow.                          |
| b MARGARET DICKSON, white.                 | b TOM WOOD, cherry-red.                         |
| b MARIE BAUMAN, crimson-vermilion.         | bo VICTOR VERDIER, carmine red.                 |
|  | b ULRICH BRUNNER, crimson.                      |

Standard, or Tree Roses, \$35 the hundred

HOME-GROWN; Can be shipped just as early as wanted and in plenty of time for early Fall deliveries. Not imported and carried-over—but strictly not "made in Holland."

- |                                  |                                      |
|----------------------------------|--------------------------------------|
| ALFRED COLOMB, crimson.          | GENERAL JACQUEMINOT, crimson.        |
| AMERICAN BEAUTY, red.            | JULES MARGOTTIN, pink.               |
| ANNE DE DIESBACH, pink.          | KAISERIN AUGUSTA VICTORIA, white.    |
| BABY RAMBLER, crimson.           | KILLARNEY, white.                    |
| CAPRICE, white and pink striped. | MME. CAROLINE TESTOUT, pink.         |
| CONRAD F. MEYER, silvery-pink.   | MME. JULES GROLEZ, rich, china rose. |
| COUNTESS OF ROSEBERRY.           | MME. RAVARY, deep nankeen-yellow.    |
| DOROTHY PERKINS, shell pink.     | MRS. B. R. CANT.                     |
| FRAU KARL DRUSCHKI, white.       | MRS. CUTBUSH, pink.                  |
| GRUSS AN TEPLITZ, scarlet.       | ULRICH BRUNNER, crimson.             |
| MARECHAL NEIL, golden-yellow.    | ZEPHERIN BROUHIN, pink.              |
| MY MARYLAND, pink.               |                                      |

For late Fall, and Spring delivery, we can supply any varieties wanted in Imported Tree Roses @ \$20 the hundred, if ordered early.

Half Standards, \$25 the hundred

BABY RAMBLER.

Tree Roses on stems just half the usual height

MRS. CUTBUSH.



Hydrangea Otaksa

In addition to the immense quantities that the florists bring into bloom under glass, nurserymen use large quantities of these showy summer-blooming plants for porch and lawn decoration, and very effectively, too. We grow some 30,000 annually in six-inch pots, outdoors; for prices and sizes, see last cover page.

We cannot undertake to supply long and much assorted list of stock calling for only small quantities of each kind, save at an advance of 10 to 20 per cent above our printed rates.



# Clematis



Clematis Paniculata

Our success in growing Clematis free from the dreaded disease found in the Holland-grown plants, and the demand for the home-grown stock, has enabled us to hold the lead as the largest growers of Clematis in the world.

We grade our Clematis in three sizes, as we do our roses, and offer two grades under No. 1, which are described as follows:

No. 1½ grade will consist of plants just under first grade. They will be good thrifty stock, splendid plants for mail orders and suitable anywhere that an extra heavy grade is not required.

No. 2 grade will also do very nicely for mail trade, being healthy, well-rooted plants. We also recommend them for transplanting and growing on, as they will make fine, strong plants very quickly.

	Per 100		Per 100
Coccinea .....	\$12.00	Mme. Baron Veillard, rose.....	\$15.00
Crispa, blue .....	12.00	Mme. Edouard Andre, red.....	15.00
Duchess of Edinburg, double white.....	15.00	Montana Rubra, red.....	15.00
Henryii, single white.....	15.00	Ramona, light blue.....	15.00
Jackmannii, purple .....	15.00	Ville de Lyon, red.....	15.00
Jackmannii Rubra, red.....	15.00		

## Clematis Paniculata

	Per 100		Per 100
Paniculata, 3 years, XXX.....	(Per 1000, \$90) \$10.00	Paniculata, 2 years, No. 1½.....	(Per 1000, \$50) \$ 6.00
Paniculata, 2 years, No. 1.....	(Per 1000, 70) 8.00	Paniculata, 2 years, No. 2.....	(Per 1000, 35) 4.00

# Conifers

Thrifty, shapely, well-furnished plants; all have been transplanted at least twice.

	Per 100		Per 100
ARBOR VITAE, American, 4-5 ft.....	\$20.00	PINE Austrian, 2-3 ft.....	\$20.00
American, 3-4 ft.....	15.00	Austrian, 18-24 in.....	15.00
American, 2-3 ft.....	9.00	Scotch, 4-5 ft.....	20.00
American, 18-24 in.....	7.00	Scotch, 3-4 ft.....	15.00
American, 12-18 in.....	6.00	Scotch, 2-3 ft.....	12.00
Caucasian, 3-4 ft.....	25.00	Scotch, 18-24 in.....	10.00
Caucasian, 2-3 ft.....	20.00	Strobilus (White) 3-4 ft.....	30.00
Caucasian, 18-24 in.....	15.00	Strobilus (White) 2-3 ft.....	25.00
Caucasian, 12-18 in.....	12.00	Strobilus (White) 18-24 in.....	20.00
Globosa, 12-15 in.....	20.00	SPRUCE Alba (White) 2-3 ft.....	25.00
Hoveyi, 18-24 in.....	25.00	Alba (White) 18-24 in.....	20.00
Hoveyi, 12-18 in.....	20.00	Alba (White) 12-18 in.....	15.00
Pyramidal, 4-5 ft.....	35.00	Colorado, Selected Blue, 2-3 ft.....	100.00
Pyramidal, 3-4 ft.....	30.00	Colorado, Selected Blue, 18-24 in.....	75.00
Pyramidal, 2-3 ft.....	25.00	Colorado, Selected Blue, 12-18 in.....	50.00
Pyramidal, 18-24 in.....	20.00	Colorado, Green Specimen, 3-4 ft.....	25.00
Siberian, 3-4 ft.....	25.00	Colorado, Green Specimen, 2-3 ft.....	20.00
Siberian, 2-3 ft.....	20.00	Colorado, Green Specimen, 18-24 in.....	15.00
Siberian, 18-24 in.....	15.00	Koster's Grafted, 4 ft.....	250.00
Siberian, 12-18 in.....	12.00	Koster's Grafted, 3-4 ft.....	200.00
Tom Thumb, 18-24 in.....	30.00	Koster's Grafted, 2-3 ft.....	150.00
Tom Thumb, 12-18 in.....	25.00	Koster's Grafted, 18-24 in.....	125.00
Tom Thumb, 10-12 in.....	20.00	Hemlock, 2-3 ft.....	25.00
BUXUS ARBORESCENS, 6-10 in.....	10.00	Hemlock, 18-24 in.....	20.00
JUNIPER Irish, 3 ft.....	25.00	Hemlock, 15-18 in.....	18.00
Irish, 2-3 ft.....	20.00	Norway, 3-4 ft.....	15.00
Irish, 18-24 in.....	18.00	Norway, 2-3 ft.....	(Per 1000, \$75) 9.00
Irish, 12-18 in.....	15.00	Norway, 18-24 in.....	(Per 1000, 60) 7.00

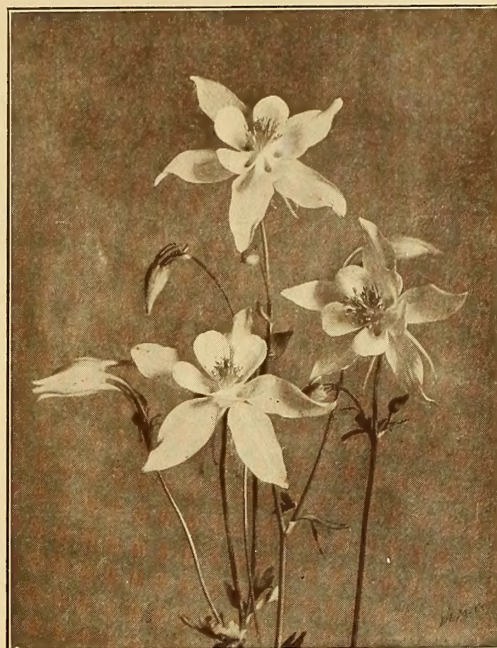
This list is intended for the trade only, and the prices given will be applied only when the quantities required are such as to entitle the purchaser to wholesale rates.



# Hardy Perennial Plants

All strong, transplanted stock, from the open ground.

<b>ANEMONE</b> (Wind Flower)	Per 100
Japonica Alba .....	\$ 8.00
Japonica Queen Charlotte .....	8.00
Japonica Rubra .....	8.00
Japonica Whirlwind .....	8.00
<b>AQUILEGIA</b> (Columbine)	
California Hybrids, fine mixture .....	5.00
Canadensis, red and yellow .....	5.00
Chrysantha, yellow .....	5.00
Chrysantha Alba, white .....	5.00
Coerula (Rocky Mountain Columbine) .....	5.00
Veitch's Long Spurred .....	5.00
<b>ARUNDO DONAX</b> .....	10.00
<b>CAMPANULA</b> Carpathica .....	5.00
Carpathica Alba .....	5.00
<b>CHRYSANTHEMUMS</b> , Hardy Pompon .....	6.00
Autumn Beauty, golden brown.	Ladysmith, lilac, tinted salmon.
Baby, a miniature lemon-yellow	Minta, light pink.
Diana, pure white.	Nio, white.
Fireball, yellow, tipped with crimson.	Orea, light pink.
Julia, orange-scarlet.	Queen of Whites, fine creamy white.
Julia Lagravere, rich garnet.	Quinola, yellow.
Klondike, yellow.	Tennyson, light pink.
	Zenobia, pure yellow.
<b>DELPHINEUMS</b> (Larkspur). There is always more or less mixture in Delphineums grown from seed; those we offer show no more than the usual percentage .....	5.00
Alfred.	Hybrids, double mixed.
Amyas Leigh.	King of Delphineums.
Amos Perry.	Leigh Hunt.
Belladonna.	Mrs. Creighton.
Cashmerianum.	Persimmon.
Chinese Mixed.	Rembrandt.
Duke of Connaught.	Sailor Prince.
Formosum.	Talisman.
Gold Medal Hybrids.	
<b>DIANTHUS</b> Barbatus (Sweet William) .....	5.00



Aquilegia.

<b>DIANTHUS</b> Plumarius (Hardy Scotch Pinks) .....	\$ 5.00
Countess Knauth, from Hjalmar Hartman, the first yellow hardy pink .....	10.00
Homer, rosy-red with dark center .....	5.00
White Reserve .....	5.00
<b>DIGITALIS</b> (Foxglove) mixed .....	5.00
Gloxinaeflora .....	5.00
Purpurea .....	5.00
<b>DIELYTRA</b> Spectabilis (Bleeding Heart) .....	10.00
<b>EULALIA</b> Gracillima .....	8.00
<b>GAILLARDIA</b> , Kelway's Grandiflora Superba .....	5.00
<b>GYPSOPHILLA</b> , Paniculata flore plena (Baby's Breath) .....	10.00
<b>HIBISCUS</b> ,	
Crimson Eye .....	5.00
Moscheutos .....	5.00
Palustris .....	5.00
<b>HOLLYHOCKS</b> , double, very strong field plants, separate colors .....	(Per 1000, \$40) 5.00
Maroon	White
Pink	Yellow
Red	Allegheny, single
Salmon	
<b>HYPERICUM</b> Moserianum (Gold Flower) .....	10.00
<b>IRIS</b> GERMANICA (German Iris) strong field plants (Per 1000, \$40) .....	5.00
Candicans, standards pale blue; falls purple, veined and splashed with white.	
Florentina Alba, pearl white; very fragrant, early.	
Honorabilis, deep yellow, lower petals shaded and penciled with velvety maroon.	
Liabaud, a handsome combination of yellow and maroon.	
L'Avenir, lavender, a beautiful shade.	
Mme. Chereau, handsome white, penciled beautifully on the edges with blue.	
Queen of May, falls rosy lilac. Quite distinct and beautiful.	
Walneri, lilac center, lower petals purple.	
<b>IRIS</b> KAEMPFERII (Japanese Iris) .... (Per 1000, \$50) ..	6.00

The numbers generally used to identify some of these Japanese varieties with their impossible names, are given here for convenience of customers.

No. Angelo, bluish-purple, center of petals white with cream band.



Hardy Pinks.

We cannot undertake to supply long and much assorted list of stock calling for only small quantities of each kind, save at an advance of 10 to 20 per cent above our printed rates.



## HARDY PERENNIAL PLANTS—Continued



Double Hollyhock.

- 42 *Bandia-no-nami*, clear white, creamy standards.
- 84 *Banrino-hibiki*, lavender, purple-veined.
- Blue Flag*, indigo-blue, base of petals yellow, late.
- Blue Jay*, sky-blue, veined white.
- 13 *Boteki-no-koe*, blue or violet.
- 1 *Gekka-no-nami*, pure white.
- Gigantea*, bluish purple, lightly striped white, early.
- Hermione*, white, maroon center, petals penciled with blue.
- 35 *Ho-o-muja*, pale pink, lavender-veined.
- Hyde Park*, reddish; spotted and marbled like.
- 32 *Komochi-guma*, violet, double, and blooming in clusters.
- 72 *Kuro-kuma*, purple.
- 11 *Mei-ran*, purple, with white veins.
- 76 *Mine-utsu-nami*, white with bold dashes and spots of purple; yellow blotches at base of petals; standards white shading to violet edges.
- 34 *Momiji-go-taki*, white, splashed with purplish crimson.
- Mount Blanc*, pure white; large and fine.
- 19 *Ogino-mato*, purple with light center.
- 41 *Otorige*, light purple, standards claret tipped white.
- Pyramid*, light violet, slightly white veined.
- Sassa-no-koe*, white, pink-veined.
- 29 *Shiun*, purple.
- 6 *Shishi-ho*, blue, shading to purple, veined and undulated with white.
- 22 *Shishi-ikari*, crimson falls, shading to white at base; dark penciling; standards white, red-tipped; yellow blotches.
- Shikai-nami*, blue.
- 14 *Shirago*, purple.
- Snowdrift*, single; pure white.
- 96 *Tanko-no-koe*, white mottled and splashed with scarlet; petals white at base, shading to yellow; white standards, red-tipped.
- 51 *Takino-shiose*, pure white, double.
- 52 *Torino-tasuki*, cerise with yellow splotches; standards very pale pink, tipped red.
- 44 *Ugi-gawa*, three petals, white at base, splashed with yellow, shading to deep scarlet on edges; standards white tipped with violet and scarlet.
- 50 *Ushio-no-Iro*, blue, shaded purple.
- 25 *Ushio-no-kemuri*, pale blue.
- W. H. Buttfield*, double, center of petals white; margin magenta.
- 21 *Yezo-nishiki*, white spotted with purple.
- Yoko-homa*, double, reddish purple.
- 10 *Yomo-no-umi*, lavender blue.
- 70 *Zama-no-mori*, very delicate blue with orange blotches.
- Mixed, all colors.....(Per 1000, \$35) \$ 5.00

## Perennial Phlox

A magnificent collection, including what we have selected as the very best out of hundreds of varieties tested. Note the wide range of colors. There are "field plants" and field plants; these are strong divisions of stock grown two years in the open ground.

- Beranger*, white suffused with pink; rosy-lilac eye. \$ 6.00
- Bridesmaid*, pure white with large crimson center... 6.00
- Bouquet Fleuri*, white, carmine eye, large truss.... 5.00
- Coquelicot*, a fine scarlet..... 5.00
- Fraulein G. von Lassburg*, pure white; immense panicles ..... 5.00

*Iris*, dark purple violet... \$ 8.00

*Jeanne d'Arc*, pure white; late flowering ..... 5.00

*La Vague*, pure mauve with anilin-red eye.... 8.00

*Le Mahdi*, deep, velvety purple, large spike.... 8.00

*Lothair*, cerise - salmon with crimson eye..... 5.00

*Lumineux*, carmine and rose with blush center. 5.00

*Mme. Bezanson*, best crimson ..... 5.00

*Mme. Pape Carpentier*, pure white; dwarf, very early ..... 5.00

*Mrs. Jenkins*, early white; immense panicles ..... 5.00

*Pantheon*, salmon-rose... 5.00

*Richard Wallace*, white, with very large carmine eye ..... 5.00

*Sir Edwin Landseer*, bright crimson..... \$ 5.00

*Sunset*, dark, rosy pink..... 5.00

*Thebaide*, carmine-lake, with bright shadings..... 5.00

*PAPAYER Orientalis* (Oriental Poppy)..... 6.00

*Orientalis*, mammoth ..... 6.00

*RUDBECKIA Laciniata* fl. pl. (Golden Glow)..... 3.00

(Per 1000, \$20)..... 3.00

*Purpurea*, rich purple, July and August..... 6.00

*SHASTA DAISY* ..... (Per 1000, \$50) 6.00

*SPIREA Japonica* ..... 5.00

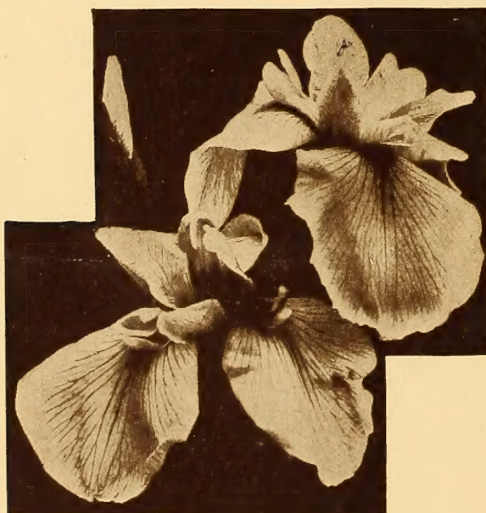
*Gladstone* ..... 8.00

*Queen Alexandra* ..... 10.00

*STOKESIA Cyanea*, blue; July to September..... 6.00

*TRITOMA Pfitzerii* (Red-Hot Poker)..... 6.00

*YUCCA Filamentosa* (Spanish Dagger)..... 5.00

Tritoma,  
Pfitzerii.

Japanese Iris.

4/7/13

"I opened the two boxes of trees, received from you, Saturday afternoon, and found them all right. In fact the best lot of stock I have received this year."

Connecticut

This list is intended for the trade only, and the prices given will be applied only when the quantities required are such as to entitle the purchaser to wholesale rates.



# Peonies

It is not necessary to grow a thousand or even a hundred varieties to have a collection that will include everything really worth while. We have sifted out all the duplicates, eliminating those with defects of any kind, and present here an assortment covering the entire range of colors, extending over the blooming season, and representing the very best out of hundreds of varieties gotten together from specialists in France, England, Holland and Japan and in this country. Strong divisions with 3 to 5 good eyes.

	Per 100
CAMILLE CALOT, light rose.....	\$10.00
CARNEA STRIATA, pale flesh, shading to almost pure white.....	9.00
CHARLEMAGNE, creamy white, center light lilac, flesh shaded with chamois, late.....	20.00
CLARISSA, rosy-pink; inner petals sulphur.....	6.00
COMTE DE DIESBACH, dark red, early.....	8.00
COMTE DE JUSSIER, outer petals pink, inner yellowish.....	8.00
COMTE DE NANTEUIL, very large and full; dark rose.....	8.00
COMTE DE NIEPPERG, dark rose-pink; large bloom.....	10.00
COMTE D'OSMOND, white with sulphurish center.....	15.00
COURONNE D'OR, immense, very full, imbricated, ball-shaped bloom; snowy white with yellow stamens; fragrant; perfect as a cut flower sort; very late, coming in after all other long stemmed whites are gone.....	15.00
DELACHEI, deep crimson-purple; one of the best dark paeonies; late mid-season.....	10.00
DORTENS COROS, bright pink.....	6.00
DUCHESSE DE NEMOURS, the Calot variety, cup-shaped, sulphur-white; late and one of the best whites.....	20.00
DUKE OF WELLINGTON, flowers fragrant, sulphur-white, large and well formed; strong grower; stems long and firm; late mid-season.....	20.00
EDULIS SUPERBA, soft pink; very early.....	10.00
FELIX CROUSSE, brilliant, flaming red; far and away the best red; the popular color with florists; late mid-season.....	25.00
FESTIVA ALBA, ivory-white, with occasional crimson spots in center petals; ships well and stands cold storage excellently; late midseason.....	15.00
FESTIVA MAXIMA, the ideal early white for floral work; a well-nigh perfect paeonia.....	15.00
FLORAL TREASURE, rich, soft pink.....	15.00
FRANCOIS ORTEGAT, semi-double; large, purplish-	

	Per 100
crimson bloom, with brilliant, golden yellow anthers; very striking.....	\$ 8.00
FULGIDA, purplish-red.....	8.00
GENERAL CAVAINAC, lively lilac-pink, shaded clear-pink.....	6.00
GLOIRE DE DOUAI, purplish scarlet-crimson with black reflex, late.....	8.00
GOLDEN HARVEST, very large blooms, blush guard petals; creamy-white center; midseason; one of the freest bloomers.....	15.00
GRANDIFLORA CARNEA PLENA, very early; clear flesh pink, shaded lilac; keeps well; ships well; desirable for cutting or landscape work.....	6.00
GRANDIFLORA ROSEA, light rose; outer petals very large, inner smaller and bunched; vigorous grower.....	8.00
LADY BRAMWELL, silvery pink, late midseason.....	10.00
LAIUS, outer petals white, inner sulphur, changing to white; medium size.....	12.00
LA SUBLIME, crimson; fine, full, fragrant.....	8.00
LA TULIPE, late; very large, full, shell formed blooms, borne on long, erect stems; delicate rose, fading to creamy white; one of the best.....	20.00
LIVINGSTONE (true Crousse variety) soft rosy pink, silvery reflex, strong, long stems; best late pink..	40.00
LOUIS VAN HOUTTE (Delache) fine dark crimson, very double, strong.....	12.00
M'LE MARIE CALOT, clear satin-like silvery reflex..	12.00
M'LE RENE DESSERT, in clusters, soft lilac with silvery-violet reflex.....	20.00
MADAME CROUSSE, one of the best whites; midseason	20.00
MADAME LEBON, bright, cherry pink.....	10.00
MADAME ROSE RENDATLER, delicate rose.....	8.00
MEISSONIER, reddish purple; crimson center.....	40.00
MONSIEUR BARRAL, soft, clear pink; large and full; long stems.....	10.00
MONSIEUR DUPONT, very large; ivory-white with carmine border in center petals; attractive; late mid-season.....	20.00
NIGRICANS, very late, brilliant, purplish-crimson.....	20.00
NOBILISSIMA, bright, deep pink; good stems; last wonderfully.....	20.00
OFFICINALIS MUTABILIS ALBA, earliest white....	15.00
OFFICINALIS ROSEA, semi-double-rose, the best to bloom.....	15.00
OFFICINALIS RUBRA PLENO, the well-known, very early, double crimson.....	12.00
PALMATA, cut-leaved; single scarlet; earliest.....	25.00
PAPAVIFLORA, guard petals pure white; others yellowish; excellent.....	15.00
PHRYNE, blush white.....	8.00
PRINCE IMPERIAL, brilliant purplish-scarlet; free bloomer; fine for massing in landscape work.....	12.00
PROLIFERA TRICOLOR, soft flesh, with center of golden yellow.....	8.00
QUEEN VICTORIA (Whitley) there are two well-known varieties of this name. This is the standard pure white market variety for storage.....	10.00
RICHARDSON'S DORCHESTER, salmon-pink, one of the very best late ones.....	25.00
RICHARDSON'S GRANDIFLORA, flesh-pink, with lighter shades in center; fragrant; one of the largest Peonies known; latest pink in bloom.....	25.00
ROSEA SUPERBA, brilliant, deep cerise-pink, blooms compact and perfectly formed; healthy growth; long stems; keeps well; late midseason.....	25.00
ROSEA PLENA SUPERBA, very full flower; delicate pink and salmon.....	8.00
TRIUMPH DU NORD, rose, shaded crimson.....	8.00
TREE PEONIES, forty named varieties, different colors	40.00



Couronne d'Or.

We cannot undertake to supply long and much assorted list of stock calling for only small quantities of each kind, save at an advance of 10 to 20 per cent above our printed rates.



# Deciduous Shrubs



To give some idea of the sort of Shrubs we grow here, we show a photograph of a block of Newark-grown Weigelas, as thrifty, well-furnished plants as one could wish.

	Per 100		Per 100
ALMOND, Double, Pink, 2-3 ft.....	\$15.00	CORNUS Elegantissima Variegata, 2-3 ft.....	\$20.00
Red, 3-4 ft.....	20.00	Elegantissima Variegata, 18-24 in.....	15.00
Red, 2-3 ft.....	15.00	Mascula, 4-5 ft.....	20.00
Red, 18-24 in.....	10.00	Mascula, 3-4 ft.....	15.00
White, 3-4 ft.....	20.00	Mascula, 2-3 ft.....	10.00
White, 2-3 ft.....	15.00	Spaethii Aurea, 2-3 ft.....	20.00
White, 18-24 in.....	10.00	Spaethii Aurea, 18-24 in.....	15.00
BARBERRY Common, (Vulgaris), 2-3 ft.....	8.00	DEUTZIA Crenata, 3-4 ft.....	10.00
Common, 18-24 in.....	6.00	Crenata, 2-3 ft.....	8.00
Common, 12-18 in.....	4.00	Crenata flore pleno alba, 3-4 ft.....	10.00
Purple, 3-4 ft.....	8.00	Crenata flore pleno alba, 2-3 ft.....	8.00
Purple, 2-3 ft.....	6.00	Crenata "Pride of Rochester," 3-4 ft.....	10.00
Purple, 18-24 in.....	5.00	Crenata "Pride of Rochester," 2-3 ft.....	8.00
Thunbergii, 24-30 in..... (Per 1000, \$100)	12.00	Crenata rosea flore pleno, 3-4 ft.....	10.00
Thunbergii, 18-24 in..... (Per 1000, 75)	8.00	Crenata rosea flore pleno, 2-3 ft.....	8.00
Thunbergii, 15-18 in..... (Per 1000, 65)	7.00	Gracilis, 18-24 in.....	8.00
Thunbergii, 12-18 in..... (Per 1000, 55)	6.00	Gracilis, 12-18 in.....	6.00
Thunbergii, 12-15 in..... (Per 1000, 45)	5.00	EXOCHORDA Grandiflora, 3-4 ft.....	12.00
CALYCANTHUS Florida, 2-3 ft.....	10.00	Grandiflora, 2-3 ft.....	10.00
CARAGANA Arborescens, 4-5 ft.....	10.00	Grandiflora, 18-24 in.....	8.00
Arborescens, 3-4 ft.....	8.00	FORSYTHIA Fortuneii, 3-4 ft.....	10.00
Arborescens, 2-3 ft.....	6.00	Fortuneii, 2-3 ft.....	8.00
CARYOPTERIS Mastacanthus, 18-24 in.....	8.00	Intermedia, 3-4 ft.....	10.00
CLETHRA Alnifolia, 2-3 ft.....	10.00	Intermedia, 2-3 ft.....	8.00
Alnifolia, 18-24 in.....	8.00	Suspensa, 3-4 ft.....	10.00
Alnifolia, 12-18 in.....	6.00	Suspensa, 2-3 ft.....	8.00
CORNUS Elegantissima Variegata, 4-5 ft.....	30.00	Viridissima, 3-4 ft.....	10.00
Elegantissima Variegata, 3-4 ft.....	25.00	Viridissima, 2-3 ft.....	8.00

This list is intended for the trade only, and the prices given will be applied only when the quantities required are such as to entitle the purchaser to wholesale rates.



## DECIDUOUS SHRUBS—Continued

	Per 100		Per 100
FRINGE Purple, 2-3 ft.....	\$10.00	SPIREA Anthony Waterer, 2-3 ft.....	\$15.00
Purple, 18-24 in.....	8.00	Anthony Waterer, 18-24 in.....	10.00
White, 3-4 ft.....	20.00	Anthony Waterer, 12-18 in.....	8.00
White, 2-3 ft.....	15.00	Arguta, 2-3 ft.....	10.00
White, 18-24 in.....	12.00	Arguta, 18-24 in.....	8.00
HONEYSUCKLE, Tartarian or bush		Aurea, 4-5 ft.....	10.00
Alberti, 18-24 in.....	10.00	Aurea, 3-4 ft.....	8.00
Alberti, 12-18 in.....	6.00	Billardi, 3-4 ft.....	10.00
Fragrantissima (Standishii) 2-3 ft.....	10.00	Billardi, 2-3 ft.....	8.00
Fragrantissima (Standishii) 18-24 in.....	8.00	Billardi, 18-24 in.....	6.00
Grandiflora Rosea, 3-4 ft.....	10.00	Bumalda, 2-3 ft.....	8.00
Grandiflora Rosea, 2-3 ft.....	8.00	Bumalda, 18-24 in.....	7.00
Grandiflora Rosea, 18-24 in.....	6.00	Bumalda, 12-18 in.....	5.00
Morrowi, 4-5 ft.....	10.00	Callosa Alba, 2 ft.....	12.00
Morrowi, 3-4 ft.....	8.00	Callosa Alba, 18-24 in.....	10.00
Morrowi, 2-3 ft.....	6.00	Callosa Alba, 12-18 in.....	8.00
Red Tartarian, 2-3 ft.....	8.00	Callosa Rosea, 3-4 ft.....	10.00
White Tartarian, 3-4 ft.....	10.00	Callosa Rosea, 2-3 ft.....	8.00
White Tartarian, 2-3 ft.....	8.00	Prunifolia, 3-4 ft.....	12.00
White Tartarian, 18-24 in.....	6.00	Prunifolia, 2-3 ft.....	10.00
HYDRANGEA Arborescens Sterilis (Grandiflora Alba)		Prunifolia, 18-24 in.....	8.00
3-4 ft.....	20.00	Reevesii, 2-3 ft.....	8.00
Arborescens Sterilis (Grandiflora Alba) 2-3 ft.....	15.00	Thunbergii, 2-3 ft.....	10.00
Arborescens Sterilis (Grandiflora Alba) 18-24 in.....	12.00	Thunbergii, 18-24 in.....	8.00
Hydrangea Paniculata Grandiflora		Van Houtte, 3-4 ft.....	10.00
(One of the J. & P. Specialties)		Van Houtte, 2-3 ft.....	8.00
Standard or Tree-Form, No. 1, 3½-4 ft.....	20.00	Van Houtte, 18-24 in.....	6.00
Standard or Tree-Form, Medium Grade, about 3 ft.....	15.00	SYMPHORICARPUS Racemosus (Snowberry) 3-4 ft.....	12.00
Bush-Form, 3-4 ft..... (Per 1000, \$100)	12.00	Racemosus (Snowberry) 2-3 ft.....	10.00
Bush-Form, 2-3 ft..... (Per 1000, 80)	9.00	Vulgaris (Red-fruited Indian Currant) 3-4 ft.....	10.00
Bush-Form, 18-24 in..... (Per 1000, 60)	7.00	Vulgaris (Red-fruited Indian Currant) 2-3 ft.....	8.00
Bush-Form, 12-18 in..... (Per 1000, 50)	6.00	TAMARIX Gallica, 3-4 ft.....	10.00
JAPAN QUINCE (Cydonia Japonica) 2-3 ft.....	8.00	Gallica, 2-3 ft.....	8.00
Japan Quince, 18-24 in.....	6.00	VIBURNUM Lantana, 2-3 ft.....	10.00
Japan Quince, 12-18 in.....	4.00	Lantana, 18-24 in.....	8.00
KERRIA Japonica, Single, 3-4 ft.....	15.00	Opulus (High or Bush Cranberry) 2-3 ft.....	10.00
Japonica, Single, 2-3 ft.....	12.00	Opulus (High or Bush Cranberry) 18-24 in.....	8.00
Japonica, Single, 18-24 in.....	10.00	Opulus (High or Bush Cranberry) 12-18 in.....	6.00
MAHONIA Aquifolia, 24-30 in.....	25.00	Opulus Sterilis (Common Snowball) 2-3 ft.....	10.00
Aquifolia, 18-24 in.....	20.00	Opulus Sterilis (Common Snowball) 18-24 in.....	8.00
Aquifolia, 12-18 in.....	15.00	Opulus Sterilis (Common Snowball) 12-18 in.....	6.00
PHILADELPHUS Aurea (Golden Syringa) 18-24 in.....	10.00	Plicatum, 2-3 ft.....	15.00
Aurea, 12-18 in.....	8.00	Plicatum, 18-24 in.....	12.00
Avalanche, 2-3 ft.....	10.00	Plicatum, 12-18 in.....	10.00
Avalanche, 18-24 in.....	8.00	Tomentosum, 2-3 ft.....	12.00
Coronarius (Garland Syringa) 3-4 ft.....	10.00	Tomentosum, 18-24 in.....	10.00
Coronarius (Garland Syringa) 2-3 ft.....	8.00	WEIGELA Abel Carriere, 3-4 ft.....	12.00
Coronarius flore pleno (Double-flowered) 3-4 ft.....	15.00	Abel Carriere, 2-3 ft.....	10.00
Coronarius flore pleno (Double-flowered) 2-3 ft.....	12.00	Candida, 3-4 ft.....	12.00
Coronarius flore pleno (Double-flowered) 18-24 in.....	10.00	Candida, 2-3 ft.....	10.00
Grandiflorus, 3-4 ft.....	8.00	Desboisii, 2-3 ft.....	10.00
Grandiflorus, 2-3 ft.....	7.00	Desboisii, 2-3 ft.....	10.00
Grandiflorus, 18-24 in.....	5.00	Eva Rathke, 2-3 ft.....	15.00
Lemoinei, 2-3 ft.....	10.00	Eva Rathke, 18-24 in.....	10.00
Lemoinei, 18-24 in.....	8.00	Floribunda, 3-4 ft.....	12.00
Speciosa, 3-4 ft.....	8.00	Floribunda, 2-3 ft.....	10.00
Speciosa, 2-3 ft.....	6.00	Floribunda, 18-24 in.....	8.00
PRIVET, Amur River (Hardy) 3-4 ft.....	6.00	Rosea, 3-4 ft.....	12.00
Amur River, 2-3 ft.....	5.00	Rosea, 2-3 ft.....	10.00
Amur River, 18-24 in.....	3.00	Rosea, 18-24 in.....	8.00
California, 3-4 ft..... (Per 1000, \$30)	4.00	Rosea, 12-18 in.....	6.00
California, 2-3 ft..... (Per 1000, 25)	3.00	Variegata, 2-3 ft.....	10.00
California, 18-24 in..... (Per 1000, 20)	2.50	Variegata, 18-24 in.....	8.00
California, 12-18 in..... (Per 1000, 15)	2.00	Variegata, 12-18 in.....	6.00
Variegated, 12-18 in.....	6.00		
PRUNUS Pissardi, 4-5 ft.....	15.00		
Pissardi, 3-4 ft.....	10.00		
Pissardi, 2-3 ft.....	8.00		
Triloba, 4-5 ft.....	20.00		
Triloba, 3-4 ft.....	15.00		
Triloba, 2-3 ft.....	10.00		
RHUS Glabra Laciniata, 3-4 ft.....	25.00		
Glabra Laciniata, 2-3 ft.....	20.00		
Typhina, 3-4 ft.....	10.00		
Typhina, 2-3 ft.....	8.00		
RIBES Aureum, 3-4 ft.....	10.00		
SAMBUCUS Aurea (Golden Elder) 4-5 ft.....	12.00		
Aurea, 2-3 ft.....	8.00		
Aurea, 18-24 in.....	6.00		

Kentucky

Roses and Clematis

Feb. 3, 1913. "Arrived in No. 1 condition—the best lot of plants we have ever received."

New York, Mar. 29-13.

"Your last order jst in. Full count—good goods—perfectly satisfactory."

We cannot undertake to supply long and much assorted list of stock calling for only small quantities of each kind, save at an advance of 10 to 20 per cent above our printed rates.



# Tree Lilacs

Our success in growing *Hydrangea Paniculata Grandiflora* in Standard, or Tree-form—(we were the first American Nurserymen to grow Tree Hydrangeas, by the way)—led us to attempt some TREE LILACS. Those we delivered in previous seasons gave the utmost satisfaction; our block this season is quite as good. There is a demand for shrubs in tree-form; these handsome specimens will deliver well and buyers will see that they are getting something for their money.

Attention is asked to the complete assortment of varieties, including all shades of color and Double and Single forms; the list was made up from the best in the Highland Park collection of Lilacs in Rochester, N. Y., and includes the cream of the Lemoine Hybrids.

## PRICES

	Per 100
Tree Form, 4-5 ft.....	\$25.00
Tree Form, 3-4 ft.....	20.00
Bush Form, 2-3 ft.....	15.00
Bush Form, 18-24 in.....	10.00

(Note: The following varieties can be supplied in all grades, except as noted: Varieties marked \* cannot be supplied in the 4-5 ft. grade; and those marked o cannot be supplied in the 3-4 ft. grade. Those marked "a" can be supplied in bush-form in 3-4 ft., 2-3 ft. and 18-24 in. grades. "b," 2-3 ft. and 18-24 in. grades only, in bush-form.

- S, single D, double
- \*a **Aline Mocquery.** S. Dwarf, compact growth; flowers dark purplish red; a profuse-blooming sort, and one of the finest of all Lilacs.
- a **Alphonse Lavallee.** D. Blue, shading to violet; extra large panicles.
- Amelie Duprat.** D. Very double, lilac-colored flowers. borne in short heavy panicles.
- a **Boussingault.** D. A new, light blue lilac.
- \*o **Charles Joly.** D. Dark reddish-purple.
- a **Charles X.** S. The well-known favorite, purplish-red variety; strong, rapid grower; trusses loose and graceful.
- a **Colmariensis.** S. Very large, pale-blue flowers, and fine glossy foliage.
- \*b **Congo.** S. Flowers large; wine-red; very double and compact.
- a **Crampel.** S. Enormous bluish-lilac flowers with white center.
- b **Dr. Breitschneider.** D. Purplish in bud, opening white; late; very much on the order of *Villosa*.
- \*b **Dr. Masters.** D. Spikes a foot long; flowers very light, clear lilac, with lighter center.
- Dr. Troyanowsky.** D. Enormous panicles, broad rather than long; mauve.
- Edouard Andre.** D. Very clear rose-colored flowers.
- \*a **Frau Dammann.** S. The truss is immense, the flowers of medium size and pure white.
- Japonica.** S. Creamy white, in large panicles; a month later than other lilacs; grows into a small tree.
- Lamarck.** D. Very large panicles; flowers large, very double; rosy-lilac.
- Lilarosa.** S. Silvery pink; very desirable.
- a **Leon Simon.** D. Compact panicles of bluish crimson flowers.
- Louis Van Houtte.** S. Dark red flowers in large panicles.
- Marc Michaeli.** D. Very large spikes of enormous double flowers; clear lilac-blue; nearly white underneath.
- Mathieu de Dombasle.** D. Medium-sized panicles; flowers small and very double; reddish mauve in color; very free flowering.

- a **Marie Legraye.** S. The panicles of pure white single flowers are very fine and fragrant; an excellent forcing variety.
- \* **Madame Abel Chatenay.** D. Pure white; double; large panicles.
- a **Madame Lemoine.** D. Pure white; fine.
- a **Michael Buechner.** D. Dwarf; very double; pale lilac.
- Othello.** S. Dark, purplish-red; large, graceful panicles of single flowers; a good one.
- \* **Philemon.** S. Showing possibly the darkest shade found in lilacs, and one of the very best.
- President Loubet.** D. One of the darkest lilacs; long compact spikes of enormous flowers, reddish carmine in bud, and opening purplish-red.
- a\* **President Viger.** D. Bluish-lilac; an extra fine variety.
- Princess Alexandra.** S. One of the finest white varieties; large panicles.
- ao\* **Senateur Volland.** D. Double flowers of rosy-red color.
- a\* **Souvenir de Ludwig Spaeth.** S. Panicles long; individual flowers; large, single, dark, purplish-red; a well-known and favorite variety.
- a **Toussaint L'Ouverture.** S. Very dark, purplish flowers, single and oddly crinkled petals.
- a **Viviand-Morel.** S. Very long spikes; flowers of medium size, round and double; light bluish lilac with white center.
- b **Villosa.** S. Large panicles; flowers light-purple in bud, opening white; late.
- a **William Robinson.** S. Violet-mauve, clearer underneath; irregular flowers in long spikes.

## Common and Persian Lilacs

	Per 100
COMMON PURPLE, tree-form, 4-5 ft.....	\$20.00
Tree-form, 3-4 ft.....	15.00
Tree-form, 2-3 ft.....	12.00
Bush-form, 3-4 ft.....	10.00
Bush-form, 2-3 ft.....	8.00
Bush-form, 18-24 in.....	6.00
COMMON WHITE, tree-form, 4-5 ft.....	20.00
Tree-form, 3-4 ft.....	15.00
Tree-form, 2-3 ft.....	12.00
Bush-form, 3-4 ft.....	10.00
Bush-form, 2-3 ft.....	8.00
Bush-form, 18-24 in.....	6.00
PERSIAN RED, tree-form, 4-5 ft.....	20.00
Tree-form, 3-4 ft.....	15.00
Tree-form, 2-3 ft.....	12.00
PERSIAN WHITE, tree-form, 4-5 ft.....	25.00
Tree-form, 3-4 ft.....	20.00
Tree-form, 2-3 ft.....	15.00

# Climbing Vines

	Per 100
ACTINIDIA Arguta, 3-4 ft.....	\$20.00
Arguta, 2-3 ft.....	15.00
Arguta, 18-24 in.....	10.00
AMPELOPSIS Engelmanni, 2 years, No. 1.....	8.00
Engelmanni, 2 years, No. 1½.....	6.00
Quinquefolia, 2 years, No. 1.....	7.00
Quinquefolia, 2 years, No. 1½.....	5.00
Veitchii, 3 years..... (Per 1000, \$100)	12.00
Veitchii, 2 years, No. 1..... (Per 1000, 70)	8.00
Veitchii, 2 years, No. 1½..... (Per 1000, 50)	6.00
ARISTOLOCHIA Siphio (Dutch Pipe) 4-5 ft.....	25.00
Siphio, 3-4 ft.....	20.00
Siphio, 2-3 ft.....	18.00

	Per 100
ARISTOLOCHIA Siphio, 18-24 in.....	\$15.00
CELASTRUS Scandens, 4-5 ft.....	10.00
Scandens, 3-4 ft.....	8.00
ENGLISH Ivy, No. 1.....	10.00
Ivy, No. 1½.....	8.00
HONEYSUCKLE, Hall's Japan (L. Halleana) No. 1.....	6.00
Hall's Japan, No. 1½.....	5.00
Scarlet Trumpet, No. 1.....	8.00
Scarlet Trumpet, No. 1½.....	6.00
WISTARIA Chinese Purple, No. 1.....	15.00
Chinese Purple, No. 1½.....	12.00
Chinese White, No. 1.....	20.00
Chinese White, No. 1½.....	15.00

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# Ornamental and Shade Trees

	Per 100		Per 100
BEECH, Common, 6-8 ft.	\$75.00	MAPLE Schwedler's, 8-10 ft. (1-1¼ in.)	\$60.00
Common, 5-6 ft.	50.00	Schedler's, 6-8 ft.	50.00
Common, 4-5 ft.	35.00	Sugar, 8-10 ft.	35.00
Common, 3-4 ft.	20.00	Sugar, 6-8 ft.	25.00
Common, 2-3 ft.	15.00	Silver, 12-14 ft. (1¾ in.)	50.00
Purple, 4-5 ft.	40.00	Silver, 10-12 ft. (1½-1¾ in.)	40.00
Purple, 3-4 ft.	35.00	Silver, 10-12 ft. (1½ in.)	35.00
Purple, 2-3 ft.	30.00	Silver, 10-12 ft. (1¼-1½ in.)	30.00
Purple, 18-24 in.	25.00	Silver, 10-12 ft. (1-1¼ in.)	25.00
BIRCH, Cut-leaved Weeping, 8-10 ft.	50.00	Silver, 8-10 ft. (1-1¼ in.)	20.00
Cut-leaved Weeping, 6-8 ft.	40.00	Silver, 8-10 ft.	18.00
Cut-leaved Weeping, 5-6 ft.	30.00	Reitembacki, 8-10 ft. (1-1¼ in.)	60.00
Cut-leaved Weeping, 4-5 ft.	25.00	Reitembacki, 6-8 ft.	50.00
CATALPA Bungeii, 3 yr. heads.	60.00	Weir's Cut-leaved, 8-10 ft.	30.00
Bungeii, 2 yr. heads.	50.00	Weir's Cut-leaved, 6-8 ft.	20.00
Bungeii, 1 yr. heads.	40.00	Weir's Cut-leaved, 5-6 ft.	16.00
CHERRY, Japan Weeping, 2 yr. heads.	75.00	MOUNTAIN ASH, Oak-leaved, 6-8 ft.	25.00
Japan Weeping, 1 yr. heads.	60.00	Oak-leaved, 5-6 ft.	20.00
CHESTNUT, American, 5-6 ft.	20.00	Oak-leaved, 4-5 ft.	15.00
American, 4-5 ft.	15.00	MULBERRY Tea's Weeping, 3 yr. heads.	60.00
American, 3-4 ft.	12.00	Tea's Weeping, 2 yr. heads.	50.00
Japan, 5-6 ft.	50.00	Tea's Weeping, 1 yr. heads.	40.00
Japan, 4-5 ft.	40.00	OAK Coccinea, 3-4 ft.	30.00
Japan, 3-4 ft.	35.00	Coccinea, 2-3 ft.	25.00
Japan, 2-3 ft.	25.00	Palustris (Pin Oak) 6-8 ft.	40.00
Spanish, 8-10 ft.	35.00	Palustris (Pin Oak) 5-6 ft.	30.00
Spanish, 6-8 ft.	30.00	Palustris (Pin Oak) 4-5 ft.	25.00
Spanish, 5-6 ft.	25.00	POPLAR, Carolina, 12-14 ft. (1¾ in. and up)	20.00
Spanish, 4-5 ft.	20.00	Carolina, 10-12 ft. (1¼-1¾ in.)	15.00
Spanish, 3-4 ft.	15.00	Carolina, 8-10 ft.	10.00
CORNUS, Florida, 5-6 ft.	40.00	Carolina, 6-8 ft.	6.00
Florida, 4-5 ft.	30.00	Lombardy, 10-12 ft. (1¼-1¾ in.)	25.00
Florida, 3-4 ft.	25.00	Lombardy, 10-12 ft. (1¼-1½ in.)	20.00
Florida, 2-3 ft.	15.00	Lombardy, 8-10 ft. (1-1¼ in.)	15.00
Florida, 18-24 in.	10.00	Lombardy, 8-10 ft.	12.00
Florida Rubra, 3-4 ft.	75.00	Lombardy, 6-8 ft.	10.00
Florida Rubra, 2-3 ft.	50.00	PLANE, Oriental, 10-12 ft. (1½-1¾ in.)	50.00
CORAL, Double-flowering, Bechtel's, 4-5 ft.	35.00	Oriental, 10-12 ft. (1¼-1½ in.)	45.00
Bechtel's, 3-4 ft.	30.00	Oriental, 10-12 ft. (1¼ in.)	40.00
Bechtel's, 2-3 ft.	25.00	Oriental, 10-12 ft. (1-1¼ in.)	35.00
Bechtel's, 18-24 in.	20.00	Oriental, 8-10 ft. (1-1¼ in.)	30.00
Parkmanii, 4-5 ft.	40.00	Oriental, 8-10 ft.	25.00
Parkmanii, 3-4 ft.	30.00	Oriental, 6-8 ft.	20.00
Parkmanii, 2-3 ft.	25.00	THORN, Paul's Scarlet, 4-5 ft.	25.00
ELM, American, 12-14 ft. (1½-2 in.)	40.00	Paul's Scarlet, 3-4 ft.	20.00
American, 10-12 ft. (1¼-1½ in.)	35.00	Paul's Scarlet, 2-3 ft.	15.00
American, 10-12 ft. (1-1¼ in.)	30.00	Double White, 4-5 ft.	25.00
American, 8-10 ft. (1-1¼ in.)	25.00	Double White, 3-4 ft.	20.00
American, 8-10 ft.	20.00	Double White, 2-3 ft.	15.00
Camperdown, 3 yr. heads.	60.00	TULIP TREE, 12-14 ft. (1¾-2¼ in.)	50.00
Camperdown, 2 yr. heads.	50.00	12 ft. (1½-1¾ in.)	40.00
Camperdown, 1 yr. heads.	40.00	10-12 ft. (1¼-1½ in.)	35.00
HORSE CHESTNUT, 8-10 ft.	40.00	8-10 ft.	30.00
6-8 ft.	35.00	6-8 ft.	25.00
5-6 ft.	30.00		
4-5 ft.	20.00		
JUDAS TREE, 5-6 ft.	30.00		
4-5 ft.	25.00		
LINDEN, American, 8-10 ft.	40.00		
American, 6-8 ft.	30.00		
European, 10-12 ft. (1¼-1½ in.)	50.00		
European, 10-12 ft. (1¼ in.)	45.00		
European, 8-10 ft. (1-1¼ in.)	40.00		
European, 8-10 ft.	30.00		
European, 6-8 ft.	25.00		
MAGNOLIA Acuminata, 2-3 ft.	15.00		
MAPLE Ginnala, 6-8 ft.	40.00		
Ginnala, 5-6 ft.	30.00		
Ginnala, 4-5 ft.	25.00		
Norway, 10-12 ft. (1½-1¾ in.)	50.00		
Norway, 10-12 ft. (1¼-1½ in.)	45.00		
Norway, 10-12 ft. (1¼ in.)	40.00		
Norway, 10-12 ft. (1-1¼ in.)	35.00		
Norway, 8-10 ft. (1-1¼ in.)	30.00		
Norway, 8-10 ft.	25.00		
Norway, 6-8 ft.	12.00		
Schedler's, 12 ft. (1½-1¾ in.)	90.00		
Schedler's, 10-12 ft. (1¼-1½ in.)	75.00		

1/26/13

"We have received the Hydrangeas in fine shape.  
They are certainly the *best stock we ever got.*"

New Brunswick

1/8/13

"I enclose my check in settlement of account. *As usual, everything you sent was most satisfactory.*"

Connecticut

We cannot undertake to supply long and much assorted list of stock calling for only small quantities of each kind, save at an advance of 10 to 20 per cent above our printed rates.



# Fruit Department

## Apples, Standard, 2 and 3 years

	Per 100	Per 1000
No. 1 Grade, $\frac{1}{8}$ in. and up	\$10.00	\$90.00
Medium Grade, $\frac{5}{8}$ in.- $\frac{1}{4}$ in.	7.00	65.00
No. 2 Grade, $\frac{1}{2}$ in.- $\frac{5}{8}$ in.	5.00	45.00
Arkansas Black	Hubbardston's	Roxbury Russet
Alexander	Nonesuch	Scott's Winter
Bailey Sweet	Hyslop	Seek-no-Further
Baldwin	Jonathan	Smokehouse
Baxter	King	Spitzenburg
Belleflower	Longfield	Stark
Ben Davis	McIntosh Red	Stayman's Winesap
Boiken	Maiden's Blush	Sweet Bough
Carolina Red June	Mann	Talman Sweet
Delicious	Mammoth	Transcendent
Duchess of	Black Twig	Twenty Ounce
Oldenburg	Newtown Pippin	Wagener
Early Harvest	Northern Spy	Wealthy
Early Strawberry	Northwestern	Whitney's
Fall Pippin	Greening	Seedling
Fameuse	Pewaukee	Winesap
Gano	Pound Sweet	Winter Banana
Gideon	Rambo	Wolf River
Golden Russet	Red Astrachan	Yellow
Gravenstein	R. I. Greening	Transparent
Grimes Golden	Rome Beauty	York Imperial

## Pears, Standard, 2 and 3 years

			Per 100
No. 1 Grade, $\frac{1}{8}$ in. and up.....			\$14.00
Medium Grade, $\frac{5}{8}$ in.- $\frac{1}{4}$ in.....			10.00
No. 2 Grade, $\frac{1}{2}$ in.- $\frac{5}{8}$ in.....			7.00
Bartlett, 3c more	Clapp's Favorite	Sheldon	
Beurre d'Anjou	Flemish Beauty	Vermont Beauty	
Beurre Clairgeau	Kieffer, 3c less	Worden-Seckel	
Duchesse	Rossney		
d'Angouleme	Seckel		

## Pears, Dwarf, 2 and 3 years

			Per 100
No. 1 Grade, $\frac{1}{8}$ in. and up.....			\$10.00
Medium Grade, $\frac{5}{8}$ in.- $\frac{1}{4}$ in.....			7.00
No. 2 Grade, $\frac{1}{2}$ in.- $\frac{5}{8}$ in.....			4.00
Bartlett	Flemish Beauty	Worden-Seckel	
Clapp's Favorite	Kieffer		
Duchesse	Seckel		
d'Angouleme	Vermont Beauty		

## Cherries, on Mazzard, 2 and 3 years

We especially recommend Cherries grown on Mazzard stocks. They are much longer lived and more vigorous than on Mahaleb. They are the only trees for orchard planting. Mazzard isn't so good a stock for the nurseryman—unless he knows exactly how to handle them. That is why the trees cost more,—and they are worth more.

			Per 100
No. 1 Grade, $\frac{3}{4}$ in. and up.....			\$18.00
Medium Grade, $\frac{5}{8}$ in.- $\frac{3}{4}$ in.....			13.00
No. 2 Grade, $\frac{1}{2}$ in.- $\frac{5}{8}$ in.....			9.00
Black Tartarian	Montmorency	Schmidt's	
Early Richmond	Napoleon Bigarreau	Bigarreau	
English Morello	Ostheim	Windsor	
Governor Wood	Rockport	Yellow Spanish	
May Duke	Bigarreau		

## Cherries, on Mahaleb, 2 years

			Per 100
No. 1 Grade, $\frac{3}{4}$ in. and up.....			\$15.00
Medium Grade, $\frac{5}{8}$ in.- $\frac{3}{4}$ in.....			10.00
No. 2 Grade, $\frac{1}{2}$ in.- $\frac{5}{8}$ in.....			7.00
Early Richmond	Montmorency	Wragg	
English Morello	Windsor		

## Peaches, 1 year

	Per 100	Per 1000
No. 1 Grade, $\frac{1}{8}$ in. and up	\$ 6.00	\$50.00
Medium Grade, $\frac{1}{8}$ in.- $\frac{1}{4}$ in.	4.50	35.00
No. 2 Grade, $\frac{1}{8}$ in.- $\frac{1}{4}$ in.	3.00	25.00
Admiral Dewey	Crawford Early	Morris White
Alexander	Crawford Late	Mountain Rose
Beers' Smock	Elberta	Niagara
Belle of Georgia	Fitzgerald	Oldmixon Free
Bokahra	Fox Seedling	Salway
Carman	Foster	Stump-the-World
Chairs' Choice	Globe	Triumph
Champion	Greensboro	Wheatland
Crosby	Mayflower	Yellow St. John

## Plums, 2 and 3 years

		Per 100
No. 1 Grade, $\frac{3}{4}$ in. and up.....		\$15.00
Medium Grade, $\frac{5}{8}$ in.- $\frac{3}{4}$ in.....		12.00
No. 2 Grade, $\frac{1}{2}$ in.- $\frac{5}{8}$ in.....		7.00
Abundance	Giant Prune	Tennant Prune
Bradshaw	Lombard	Yellow Egg
Burbank	Reine Claude	Yellow Gage
Fellemburg	Shipper's Pride	York State Prune
German Prune	Shropshire	
	Damson	

## Quinces, 2 and 3 years

			Per 100
No. 1 Grade, $\frac{5}{8}$ in. and up			\$12.00
Medium Grade, $\frac{1}{2}$ in.- $\frac{5}{8}$ in.			9.00
Bentley	Champion	Rea's Mammoth	
Bourgeat	Meech's Prolific	Van Deman	
	Orange		

## Currants, 2 years

	No. 1 Grade	Medium Grade	No. 2 Grade
	Per 100	Per M	Per M
Cherry	\$2.50	\$20.00	\$15.00
Fay's Prolific	3.00	25.00	18.00
Perfection	8.00	75.00	60.00
Pomona	4.00	35.00	20.00
President Wilder	4.00	35.00	20.00
Victoria Red	2.50	20.00	14.00
Red Cross	3.50	30.00	18.00
Red Dutch	2.50	20.00	14.00
White Grape	2.50	20.00	14.00

## Gooseberries, 2 years

	Per 100	Per 1000
Downing	\$6.00	\$55.00
Houghton	4.00	35.00
Industry (Spring)	8.00	75.00
Red Jacket	6.00	55.00

APPLE SEEDLINGS, Topeka-Kansas-grown, from our own blocks, and graded up to the highest standard. On account of the impossibility of making prices on seedlings except for *immediate* acceptance at this season of the year, we ask intending buyers to *write for quotations*, and we guarantee our prices to be in line with the market.

FRENCH STOCKS. We sell these, both the Fruit Tree Seedlings and Ornamentals of all kinds in sizes suitable for nursery planting, for Mr. Charles Detriche, Sr., Angers, France, whose new complete catalogue will be sent post-free on application.

This list is intended for the trade only, and the prices given will be applied only when the quantities required are such as to entitle the purchaser to wholesale rates.



# Pot-Grown Hydrangeas



One of the "J. & P." Specialties. We grow 30,000 Otaksa alone. This staple old variety has made more money for Florists than all the others put together. They are always salable at Easter and Decoration Day. Our plants are all grown outside in 6-inch pots and we offer one of the best lots we have ever grown at the following prices:

Plants with 7 to 10 branches.....	\$25 per 100
Plants with 5 and 6 branches.....	20 per 100
Plants with 4 branches.....	15 per 100

We offer some of the best of the new French varieties like M'me. E. Mouilliere, Avalanche, Bouquet Rose, La Lorraine, M'me. Maurice Hamar, M'lle. Rene Gaillard, etc., in 6-inch pots at 30c each.



Pot Lilac.

POT-GROWN LILACS, for forcing. This is another line which we have added after several years of experimenting. We have found that we can produce home-grown plants that cost less than the imported and give better results. Last winter, in our greenhouses, we had Dutch and French Lilacs in bloom on the same bench with our own, and the home-grown stock was superior to either, every branch throwing a bloom. The picture shown is a photograph of one of these plants. Those we offer now are out of the same lot, with the further advantage of *another season's growth*. We offer: Marie Legraye, Souvenir de Ludwig Spaeth and Charles X, in 8-inch pots at 60c each.

ASTILBE JAPONICA. Heavy imported clumps grown especially for forcing.	
Gladstone at.....	\$ 8.00 per 100
Queen Alexandra at.....	10.00 per 100

We cannot undertake to supply long and much assorted list of stock calling for only small quantities of each kind, save at an advance of 10 to 20 per cent above our printed rates.





**A BED OF RHODODENDRONS.**

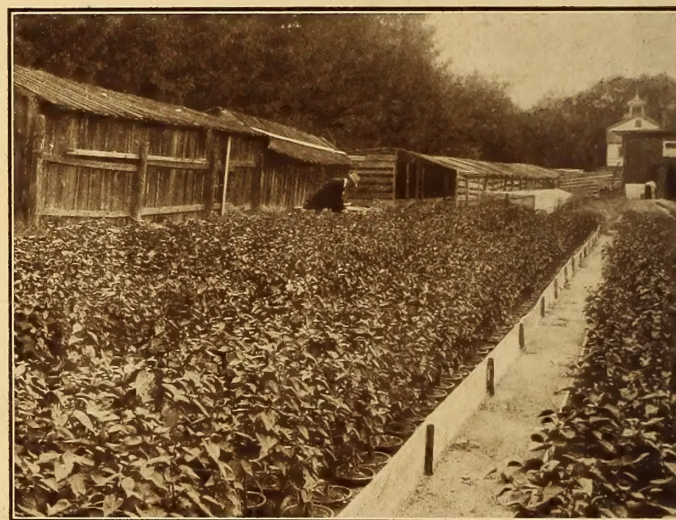
Just thrown together for the photographer,—about 6 x 4 feet, containing seven plants, **COSTING \$3.50 WHOLE-SALE.** What would you get for such a bed from a retail buyer?

## RHODODENDRONS

For several years now, we have been importing Rhododendrons in large quantities. Our shipment of *five car-loads* last Spring was the largest single shipment of Rhododendrons that ever came to this country. We shall have as many again next Spring. Good plants and low prices are the combination that enables us to sell such quantities. We buy on the ground—whole blocks—select the plants ourselves and very naturally can do better by our customers than wholesalers who import only small quantities. Our representative is in Europe now picking up bargains in good stock. Our Rhododendrons will be 18 to 24 inches high, well-budded, balled-and-burlapped, and the price is 50c each; \$5.00 per dozen; \$40.00 per hundred; \$399 per thousand.



Pot-Lilacs—Home-Grown. The stock offered here.



Some More Pot-Lilacs; Our Present Stock.

*Finer Roses  
than these  
cannot be  
found in the  
Country*

HANFORD'S FLORAL HALL

R. G. HANFORD

NORWALK, CONNECTICUT

NORWALK, CONN.

Jackson & Perkins Co.,  
Newark, New York.

Dear Sirs,

I do not believe a finer lot of roses than those you sent me can be found in the country—not one plant but is in perfect condition, every bud breaking to the very top.

You asked me to let you know about the roses that I bought elsewhere in order to obtain some varieties that you could not supply. They were pretty good plants, but somewhat shrivelled when received, and have not started as well as your stock. I think all will live and eventually make fair plants, but I would much prefer the dividends that would come from the same number of the "J&P Preferred".

Yours truly,

*R. G. Hanford*